

State of Louisiana Louisiana Real Estate Commission

OCTOBER 19, 2023 MEETING MINUTES

On Thursday, October 19, 2023, the Louisiana Real Estate Commission ("LREC" and/or "Commission") conducted its regularly scheduled, monthly meeting in-person and at the Commission's domicile office located at 9071 Interline Avenue, Baton Rouge, LA 70809 in accordance with La. R.S. 37:1430 *et seq* and other applicable law.

Commission Members Present:

Mr. Jeff Free, Chair (Sup. Ct. Dist. 2) Mr. Rodney D. Greenup, Sr. (At-Large)

Ms. Paula Duncan, Vice Chair (Sup. Ct. Dist. 3)

Ms. Doneva Halphen (Sup. Ct. Dist. 1)

Mr. Joseph Pappalardo, Jr. Secretary (Sup. Ct. Dist. 7) Mr. Theodore Major (At-Large)

Ms. Hanna Chustz (Sup. Ct. Dist. 5)

Mr. Matt Ritchie (Sup. Ct. Dist. 4)

Mr. Tony Cornner (3rd Congress. Dist.) Mr. Rodney D. Greenup, Sr. (At-Large)

Ms. Synde Devillier (Sup. Ct. Dist. 6)

Commission Members Absent:

None

Staff Present:

Ms. Summer S. Mire, Executive Director Ms. Debbie DeFrates

Mr. Thomas E. Devillier, Dep. Dir./Exec. Counsel Ms. Malissa Fowler

Ms. Arlene C. Edwards, General Counsel Mr. Mark Gremillion

Ms. Lauren Anderson Ms. Telly Hollis

Ms. Celeste Amezcua Ms. Kristi Jarrell

Ms. Karen Carey Ms. Allison OToole

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Ms. Courtney Stafford Ms. Sloane Watts

Mr. Jeremy Travis Ms. Jenny Yu

Ms. Nikki Wallace

Others Present:

Mr. Wardell Coward Ms. Rhonda Reap-Curiel

Ms. Cindy Dyer

Ms. Annette Ross – Court Reporter

Ms. Misty Ingersoll Mr. Rick Roberts

I. CALL TO ORDER

Chair Jeff Free called the meeting to order at or about 10:00 a.m. A roll call was conducted in open meeting. See attendance detailed above. Commissioner Major led the invocation; and, Chairman Free led the Pledge of Allegiance.

II. PUBLIC COMMENTARY

Former Commissioner, Mr. Rick Roberts, provided a brief update regarding changes to the Commission's mandatory forms. Mr. Roberts stated that he and Commissioner Halphen recently recorded video to be posted to the Commission's website, noting important changes.

III. APPROVAL OF MINUTES OF SEPTEMBER 7, 2023

Commissioner Ritchie made a motion, which was seconded by Commissioner Smith-Coward, and unanimously approved to adopt the minutes of the September 7, 2023 meeting as written and circulated (Exhibit A).

IV. PERSONAL APPEARANCES (SEE OFFICIAL TRANSCRIPT/RECORD)

1. <u>Case No. 2023-0512; In re: Devin Hudson</u>: Mr. Hudson requested an eligibility determination and applied for authorization to obtain a real estate license in accordance with R.S. 37:1430 et seq. Mr. Hudson was placed under oath by Ms. Ross. Mr. Devillier presented information regarding hearing procedure and questioned Mr. Hudson, who confirmed on record that he waived objections to the introduction of the proposed *Findings of Fact, Conclusions of Law, and Order* and related exhibits (Exhibit B). Commissioner Halphen made a motion, which was seconded by Commissioner Pappalardo, to introduce all exhibits submitted en globo. Mr. Hudson proceeded with his testimony. Commissioner Greenup made a motion, which was seconded by Commissioner Pappalardo, to approve Mr. Hudson's authorization to obtain a real estate license in accordance with law. The motion carried 8-2 with Commissioners Cornner and Devillier voting in opposition.

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- 2. <u>Case No. 2023-1974; In re: Corren C. Washington</u>: Ms. Washington requested an eligibility determination and applied for authorization to obtain a real estate license in accordance with R.S. 37:1430 *et seq.* Ms. Washington was placed under oath by Ms. Ross. Mr. Devillier presented information regarding hearing procedure and questioned Ms. Washington, who confirmed on record that she waived objections to the introduction of the proposed *Findings of Fact, Conclusions of Law, and Order* and related exhibits (Exhibit C). Commissioner Devillier made a motion, which was seconded by Commissioner Smith-Coward, to introduce all exhibits submitted *en globo*. Ms. Washington proceeded with her testimony. Commissioner Pappalardo made a motion, which was seconded by Commissioner Ritchie, to approve Ms. Washington's authorization to obtain a real estate license in accordance with law. The motion carried unanimously.
- 3. <u>Case No. 2023-1999; In re: Anika W. Beasley</u>: Ms. Beasley requested an eligibility determination and applied for authorization to obtain a real estate license in accordance with R.S. 37:1430 *et seq.* Ms. Beasley was placed under oath by Ms. Ross. Mr. Devillier presented information regarding hearing procedure and questioned Ms. Beasley, who confirmed on record that she waived objections to the introduction of the proposed *Findings of Fact, Conclusions of Law, and Order* and related exhibits (Exhibit D). Commissioner Pappalardo made a motion, which was seconded by Commissioner Devillier, to introduce all exhibits submitted *en globo*. Ms. Beasley proceeded with her testimony. Commissioner Greenup made a motion, which was seconded by Commissioner Pappalardo, to approve Ms. Beasley's authorization to obtain a real estate license in accordance with law. The motion carried 7-3 with Commissioners Chustz, Cornner, and Devillier voting in opposition.

V. COMMITTEE REPORTS

- 1. <u>Budget</u>. Secretary Pappalardo reported regarding the Commission's budget report (Exhibit E).
- 2. <u>Education</u>. Commissioner Devillier said that the post-licensing taskforce will resume following the upcoming ARELLO conference. Mr. Travis stated he will contact the task force members to decide on a meeting date after the conference. Ms. Mire provided an update on the Commission's mandatory course. Ms. Mire stated she spoke with Mr. Chris Donaldson, the successful bidder and education vendor for the mandatory course. Ms. Mire stated the Commission is moving forward with scheduling the "Train the Trainer" course dates in Shreveport, Kenner, and Baton Rouge. Ms. Mire said she will provide an update at the November Commission meeting.
- 3. <u>Legal / Legislative</u>. Ms. Mire delivered an update regarding the Commission's fingerprinting and background check processing that began in practice during July 2023. Ms. Mire stated that the Commission has received its official authorization code from Louisiana State Police to move forward with capturing digital fingerprints *via* LSP's contracted Idemia and IdentoGO systems. Ms. Mire stated that the Commission will ask an initial test applicant to use the system to verify with LSP that everything is working correctly. Once the test applicant passes through the system successfully, the Commission will begin promoting the service to all applicants. Ms. Mire said that this system transition will shorten the wait time for background checks.

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- 4. <u>Standardized Forms</u>. Commissioner Halphen presented a change to the *Residential Agreement to Buy or Sell* form (Exhibit F). Mr. Devillier provided additional clarity to the changes made at lines 109 112 of the form. Mr. Devillier also read the changes on record. Commissioner Pappalardo made a motion, which was seconded by Commissioner Smith-Coward, and unanimously adopted the proposed changes. Motion carried unanimously.
- 5. <u>Technology</u>. Commissioner Greenup introduced Karen Carey, the Commission's new IT Director.

VI. EXECUTIVE DIRECTOR REPORT

- 1. <u>New Hire</u>. Ms. Mire introduced Ms. Kristi Jarrell, the Commission's newest administrative assistant working as the Commission's lobby receptionist.
- 2. <u>License Renewals</u>. Ms. Mire stated that renewal numbers are currently down from the previous year due likely, in part, to current real estate industry challenges. Commission staff will deliver additional notices and information to licensees to improve renewal rates before the end of the year. The Commission is also going to provide details regarding how current licensees may renew in an inactive license status rather than allowing the license to expire.

VII. UNFINISHED BUSINESS

None.

VIII. NEW BUSINESS

1. <u>Commission Meeting Date</u>. The next Commission meeting was changed to Thursday, November 9, 2023, at 10:00 a.m.

IX. EXECUTIVE SESSION

None.

X. ADJOURNMENT

Commissioner Devillier made a motion to adjourn, which was seconded by Commissioner Chustz, and unanimously approved.